CommunityFirst Loan Fund Report

Q4 2017 Highlights

CANAL ALLIANCE

For 35 years Canal Alliance has been the leading service provider and community advocate for Marin's low-income, Spanish speaking immigrants. But while many are aware of its programs which provide immigration legal services, a food pantry, youth education, and healthcare assistance, less known is its provision of affordable housing in the Canal district of San Rafael. 12 units, located in three four-plex properties on Novato Street, provide housing to low-income families, many of them recent immigrants to the U.S.

The structures, built in the early 1960's, are in need of repair and renovation, with a total estimated cost of $475,000.

With affordable housing at its heart, the project is a natural fit for MCF's CommunityFirst Loan Fund. As Canal Alliance already had a loan through the Fund, a new loan was recently approved that will be used to pay off the existing loan and provide an additional $300,000 to be used for the repair work. A $100,000 grant from an MCF donor will also contribute towards the total, leaving $75,000 to be raised. The new $1,180,000 loan will have a ten-year term and a 4.0% fixed rate of interest. Ensuring that our community's immigrant population is housed in modern, safe buildings is a fundamental component of the CommunityFirst Loan Fund, and MCF is very happy to be able to provide this loan.

CommunityFirst Loan Fund Report
continued

CURRENT LOAN PORTFOLIO

- The Loan Fund currently has 21 outstanding loans totaling over $14 million.
- Currently lending at a 4.0% fixed, interest rate.
- No loan fees, and credit offered to be used for closing costs.
- Standard terms: 10 year maturity, 30 year amortization.
- Over 90% of loans are secured by real estate.
- 0% default rate since inception.
- Average loan size is $600,000.
- Loan requests are evaluated based on several factors:
  - Does the organization have full capacity for repayment?
  - Does the loan purpose make sense for a nonprofit strategically and programmatically?
  - Can the organization afford it? Will it benefit from this debt?
  - Will the end result (e.g. new building purchase) enhance the organization and further the mission?
  - Does it align with MCF values?

CURRENT LOANS BY PROGRAM AREA

Totaling $14,124,387 as of 12/31/17

Affordable Housing - 80%
Environment - 5%
Workforce Training - 10%
Other - 5%

MCF donors can invest a portion of the assets of their fund into the CommunityFirst Loan Fund. The assets invested will expand the dollars available to loan to nonprofits. For more information, call 415.464.2522 or email Alan Burr at aburr@marincf.org.