# THEORY OF CHANGE

#### **Find Local Visionaries**

We find changemakers with a successful track record and ambition to grow their work.

## **Build Relationships**

We understand We help break grantee challenges down barriers to organizational health intimately and invest in people over and growth. projects.

#### **Nurture Capacity**

We promote our partners' work to help them access ideas, funding, and new networks.

**Amplify the Work** 

## **Foster Community**

We create a community that is celebratory, inspiring, and collaborative.

## Agency

Visionaries have the resources and networks to lead the development of their communities.

## **Visionaries**

Visionaries are changemakers with ambition, vision, and a commitment to the communities they serve. Visionaries demonstrate that local solutions are the best solutions for improving the well-being of communities in Sub-Saharan Africa.

## Donors

Donors are gatekeepers to the resources required by visionaries to change the world. Donors can proactively address the unbalanced power dynamic of the traditional aid paradigm.



increase their impact, revenue, and influence.

**Visionaries** 

## Donors

prioritize investing in local and African visionaries.

## **Engage Open-Minded Funders**

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> We connect with funders who demonstrate a willingness to collaborate.

#### Challenge the Status Quo (Including Our Own)

Challenge the

Status Quo

We identify inefficient funder practices and present evidencebased alternatives

## Share Improved **Practices**

Practices

We promote granteecentric practices and share our systems for learning and feedback.

## Curate Connections

We directly link likeminded visionaries and donors, creating pathways for partnership.

## **Foster Community**

We create a community that is celebratory, inspiring, and collaborative.

## Trust

Donors trust visionaries to lead the development of their own communities.

